ARENDALS FOSSEKOMPANI



10 November 2026

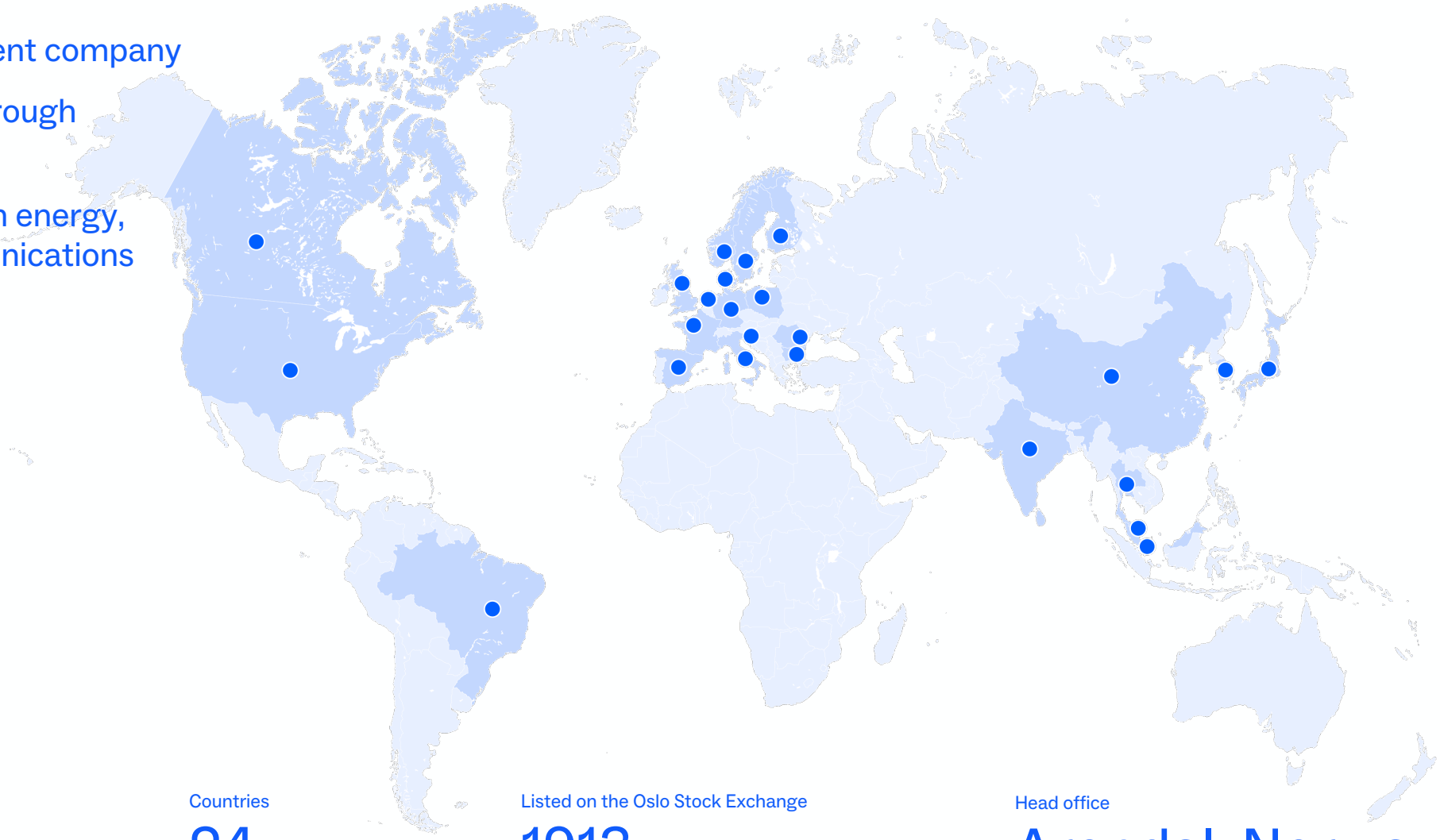
# Interim Report Q3 2026

Energising companies, communities and technology for generations

arendalsfossekompani.no

# Arendals Fossekompani

- Long term industrial investment company
- Sustainable value creation through active ownership
- Invest in healthy companies in energy, industrial technology, communications and defence



Main investments
6 (1 listed)

Employees
2,175

Countries
24

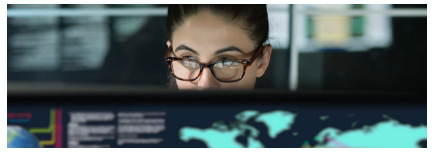
Listed on the Oslo Stock Exchange
1913

Head office
Arendal, Norway

Dots on map reflect local presence of portfolio companies

# Our portfolio

## Diversified portfolio within energy and technology

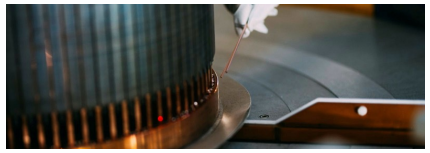


volue

Software solutions
for the energy transition

Ownership
36%

Head office
Oslo, Norway



ENRX

Industrial induction
heating solutions

Ownership
98%

Head office
Skien, Norway



TEKNA

Additive manufacturing
materials and plasma systems

Ownership
72%

Head office
Sherbrooke, Canada

Market cap (30.09)
1,419 MNOK

Listed on
Oslo Stock Exchange



NSSLGlobal

Cyber secure satellite
communication services anywhere

Ownership
80%

Head office
London, UK



AFK EIENDOM

Portfolio of property investments
and development projects

Ownership
100%

Head office
Arendal, Norway



AFK VANNKRAFT

500 GWh hydropower production
providing steady cash flow

Ownership
100%

Head office
Froland, Norway



Other investments

KONTALI Cellect

# An attractive and diversified portfolio

## A portfolio containing both stable cash flow generating companies and growth prospects

### The Start-ups

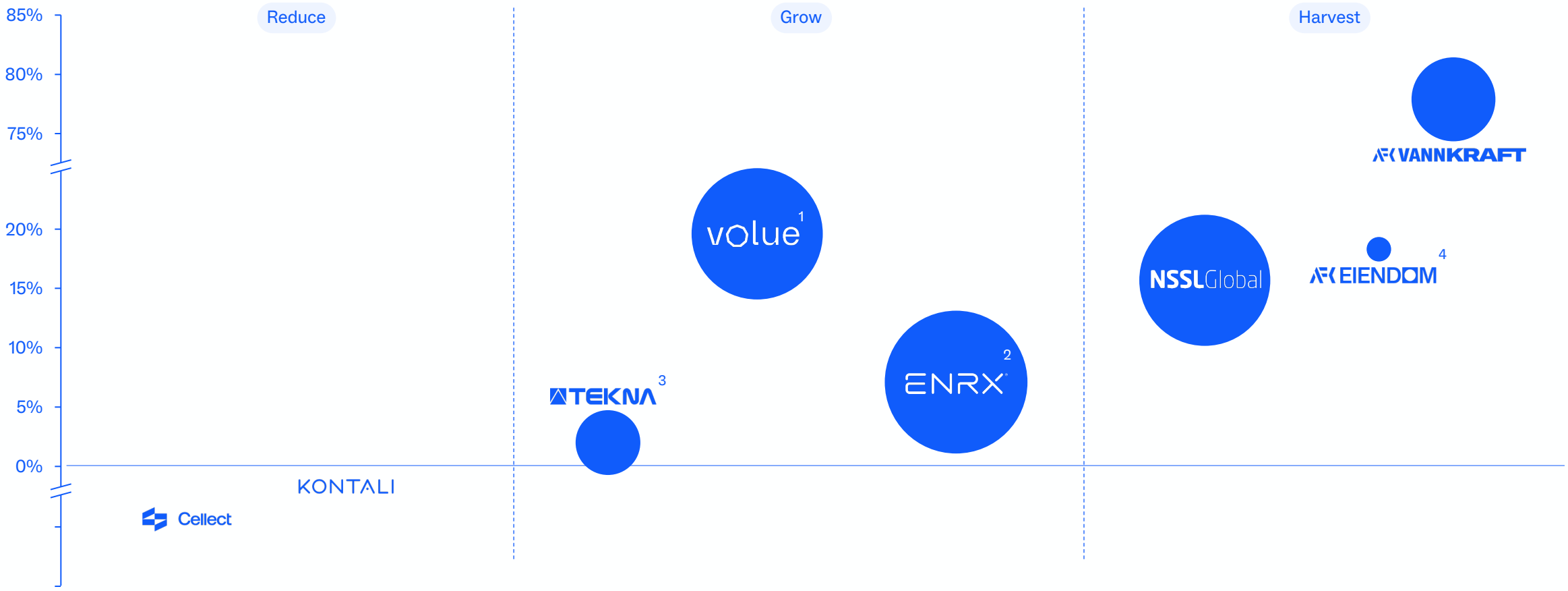
Venture-like. Focus on maximising risk adjusted return

### The Growth-focused

PE-like. Focused on scaling (organic and inorganic), industrialisation and improving cost efficiency

### The Mature

Cash and dividend generating. Focused on long-term strategy and maintaining position and profitability.




Bubble size indicates revenue last twelve months.
1: Volue adjusted cash EBITDA margin reflecting pro-forma financials adjusted for non-recurring items and capitalised R&D for Volue Group. 2: ENRX EBIT margin reflects Heat business. Charge business adjusted out. 3: Tekna EBIT adjusted for one-offs and Nano-Ni/MLCC impairments of CAD 3.8m recognised in Q3 2026. 4: AFK Eiendom EBIT adjusted for PPE impairments of NOK 17.3m recognised in Q4 2025

# Highlights Q3 2026

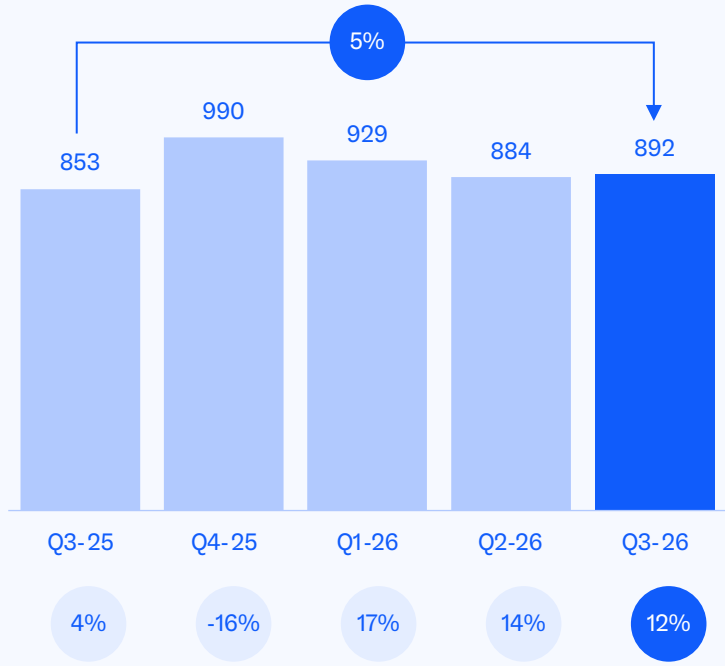
## Financials

- **Group revenue:** NOK 892m (853m). 5% increase due to hydropower and Tekna
- **Group EBIT:** NOK 104m (33m) due to hydropower, ENRX, reduced start-up exposure
- **Equity ratio:** 84% (84%) reflecting strong balance sheet and liquidity (NOK 3.1bn)

## Portfolio highlights

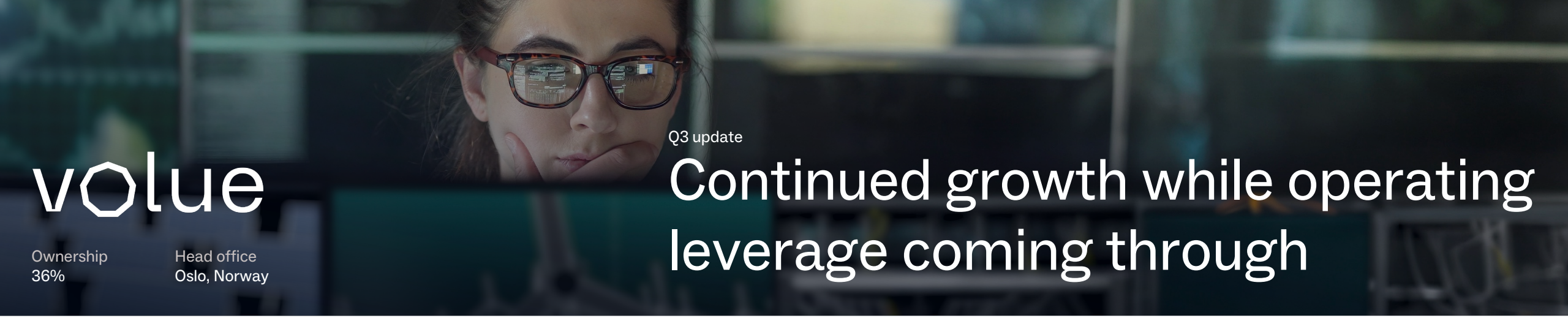
- **Volue:** 24% rev growth. 25% adj. cash EBITDA margin. >Rule of 40 in Q3
- **ENRX:** 7% rev growth. 8% (-3%) EBIT margin. 33% growth in order intake
- **Tekna:** 61% revenue growth. Adj. EBITDA margin of 22% (6%). MLCC impairment.
- **NSSLGlobal:** Softer quarter due to delayed project invoicing
- **AFK Vannkraft:** NOK 64m (36m) EBIT. Lower production offset by high prices

**Development last five quarters**
Revenue and other income (MNOK) and EBIT margin





# Portfolio company highlights



volue

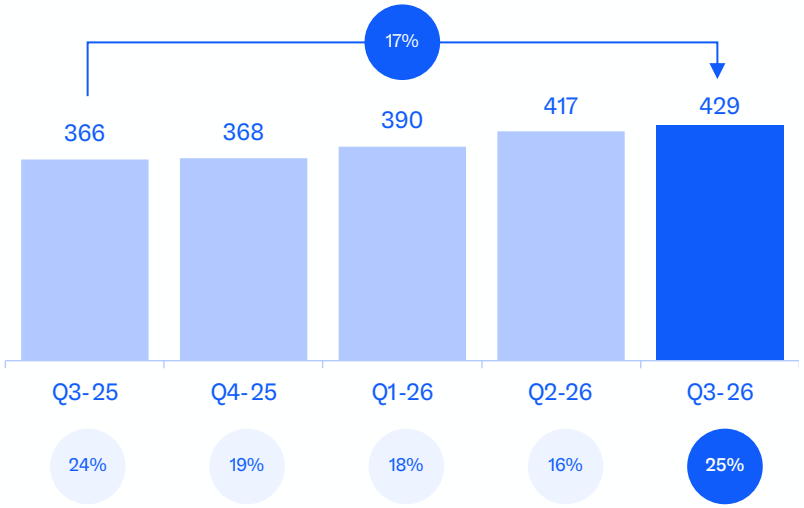
Ownership
36%

Head office
Oslo, Norway

Q3 update

# Continued growth while operating leverage coming through

**Development last five quarters[1]**
Revenue and other income (MNOK) and adjusted cash EBITDA margin




- **Revenue:** EUR 38.7m (+24% YoY), 25% growth in recurring revenue
- **Adj. Cash EBITDA:** EUR 9.6m (7.6m), 25% (24%) margin
- **Commercial momentum:** 49 new customers contracted in Q3, with all three of Volue's business lines contributing to growth
- **AI:** driving productivity gains and new agent-based products for the power industry
- **Outlook:** Continued growth and margin expansion expected, supported by backlog, AI initiatives and M&A



1. Pro forma figures for Volue Group



ENRX

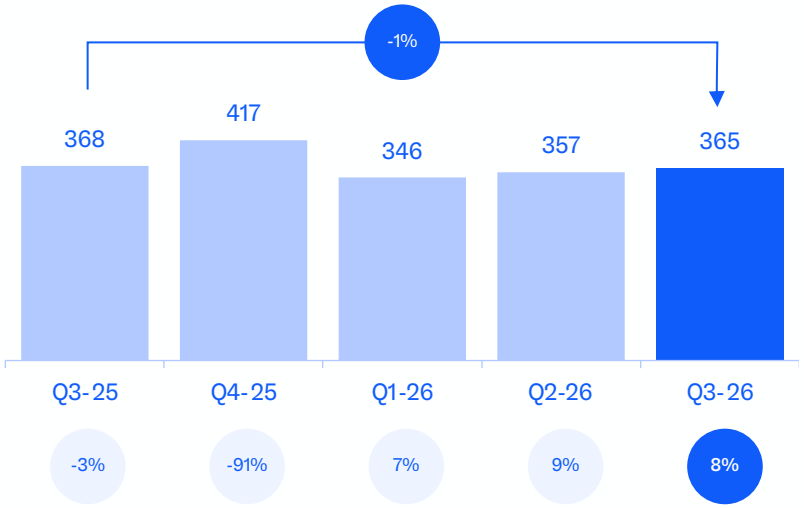
Ownership
98%

Head office
Skien, Norway

Q3 update

# Profitable growth and commercial momentum

**Development last five quarters**
Operating revenue (MNOK) and EBIT margin




- **Operating revenue:** EUR 33.3m (31.2m), driven by improving market conditions
- **EBIT:** EUR 2.8m (-0.9m). Margin expansion due to tight cost control and Charge divest.
- **Cost base:** Net operating cost YTD reduced by 19% v LY
- **Order intake:** EUR 41m (+33% YoY, YTD +16% YoY). Q3 driven by NA and Asia
- **Backlog:** EUR 73m (61m) up 19.5% YoY
- **Outlook:** Heating market expected to remain uncertain in the medium term. Continued cost and capital discipline



NSSLGlobal

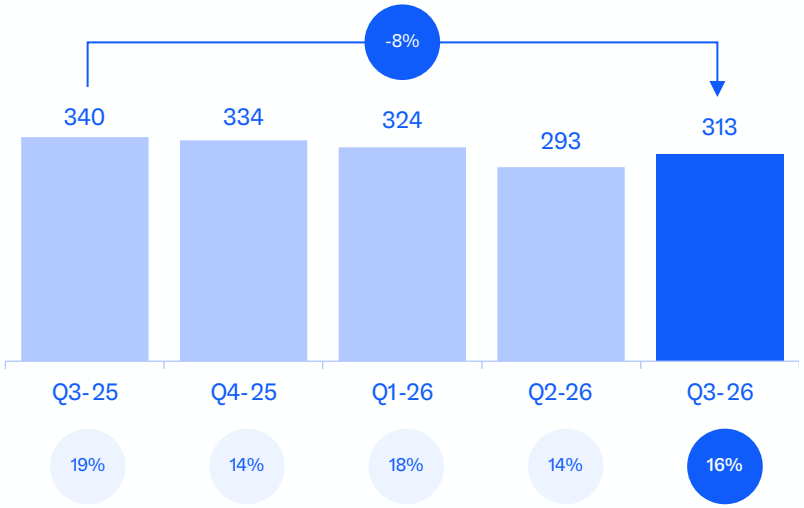
Ownership
80%

Head office
London, United Kingdom

Q3 update

# Significant new contracts and bolt-on acquisition closed

**Development last five quarters**
Revenue and other income (MNOK) and EBIT margin




- **Revenue:** GBP 24.5m (24.9m). High airtime traffic largely offset by lower project revenue on timing delays
- **EBIT:** GBP 3.8m (4.6m). Lower gross margins from delayed project invoicing
- **New contracts:** GBP 38.6m (16.8m) across the government and maritime sectors, of which GBP 14.1m was new business
- **Pipeline:** Strong sales and bid pipeline, including 11 multi-million tender opportunities for implementation from 2027 onwards
- **M&A:** Acquisition of MetOcean Telematics (UK) Ltd, a UK-based provider of global security, surveillance and IoT asset tracking solutions
- **Outlook:** LEO constellations keep pressure on airtime margins. Transition towards higher value-added services continues, supported by high government activity



**Currency rates (NOK/GBP):** Average Q3 2026: 12.84. Average Q3 2025: 13.77. End Q3 2026: 12.76. End Q3 2025: 13.43



TEKNA

Ownership
72%

Head office
Sherbrooke, Canada

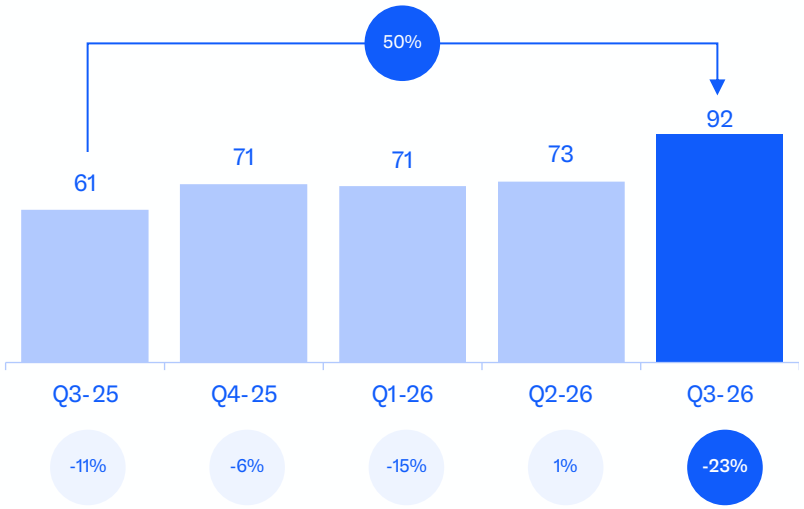
Market cap (30.09)
NOK 1,419 million

Listed at
Oslo Børs

Q3 update

# Profitability and enhanced commercial visibility

**Development last five quarters**
Operating revenue (MNOK) and EBIT margin




- **Revenue:** CAD 13.4m (+61% YoY) on higher activity in both Materials and Systems
- **Adj. EBITDA:** CAD 2.9m, 21.5% margin (v 5.6% LY and 12.8% Q2). Growth, cost reductions
- **Impairment:** CAD 3.8m below EBITDA. Primarily due to MLCC discontinuation
- **Order intake:** CAD 10.6m (2x YoY). Robust Materials demand across A&D and medical
- **Backlog:** CAD 25.5m (+40% YoY). Extending visibility into 2027
- **Segments:** Materials rev. +20% YoY. Systems rev. +268% YoY
- **Outlook:** Reshoring, rising defense spend support double-digit annual growth through 2030



AFK EIENDOM

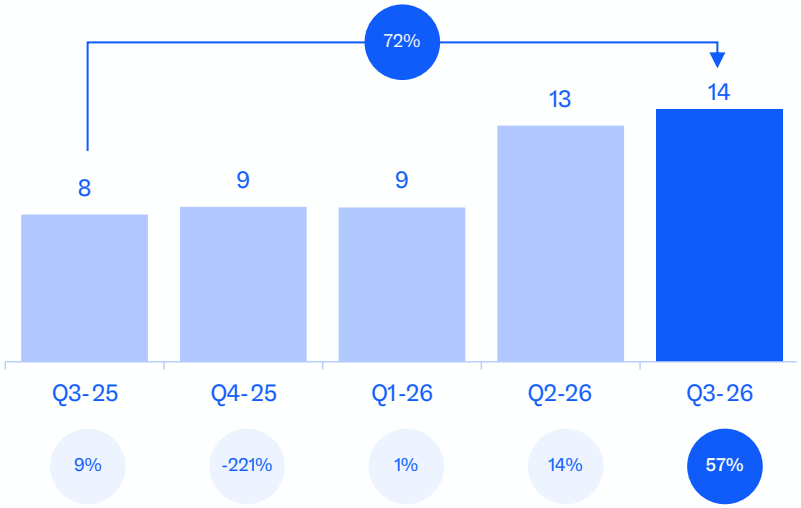
Ownership
100%

Head office
Arendal, Norway

Q3 update

# FID on new projects

**Development last five quarters**
Revenue & Other income (MNOK) and EBIT margin




- **Kitron production facility:** 7,500 sqm production facility outside Arendal completed and handed over to Kitron in April. Let on long-term lease providing stable rental income.
- **Bryggebyen Folkebad:** In August, the decision was made to start construction of the commercial swimming facility at Bryggebyen. Owned by AFK Eiendom (51%), Pactum Eiendom (29%) and Uthalden Eiendom (20%).
- **Bryggebyen Residential:** In September, the decision was made to start construction of the fourth phase of the residential development project. This phase adds 51 new apartments to the 161 developed so far.



# VANNKRAFT

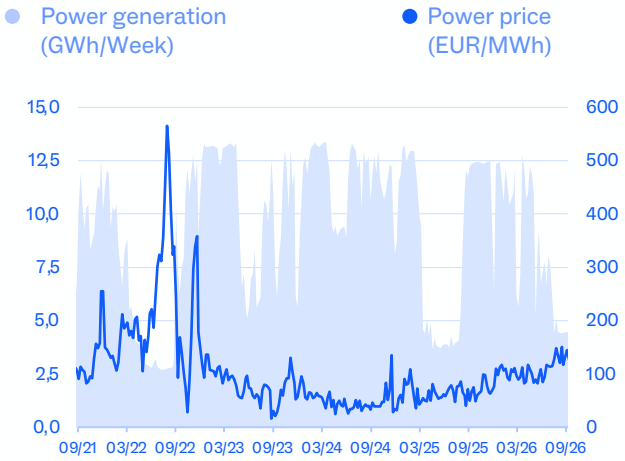
Ownership
100%

Head office
Arendal, Norway

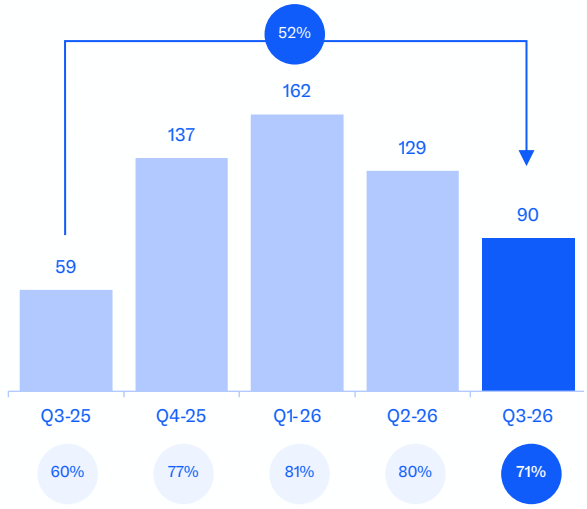
Q3 update

# Strong quarter with high prices

**Price and power generation per week**




**Development last five quarters**
Revenue and other income (MNOK) and EBIT




- **Revenue:** NOK 90m (59m), +52% YoY due to high prices
- **EBIT:** NOK 64m (36m), 71% margin (60%)
- **Production:** 74.2 GWh (83.4 GWh), -11% YoY
- **Power prices (NO2):** EUR 121.4/MWh, +83% YoY



# Financials

# Resilient portfolio performance

## Q3 summary

- **Group EBIT:** NOK 104m (33m), reflecting higher revenue level in AFK Vannkraft, and improved profitability in ENRX.
- **ENRX** with improved margins, driven by effective cost reduction initiatives and the absence of operating losses from the former Charge division.
- **NSSLGlobal** with lower margins largely due to lower gross margins following delayed project invoicing.
- **Tekna:** Strong growth in both Materials and Systems, and adj. EBITDA margin of 21.5%. Impairments and one-offs impacted reported EBIT.
- **AFK Vannkraft** delivered solid margin due to high prices.
- Financial gain of NOK 82m related to the TA transaction recognised below operating profit. Q3 2025 impacted by gain related to sale of Volue's Infrastructure business.
- Earnings after tax reflect the high effective tax rate, including the resource rent tax, applicable to Norwegian hydropower.

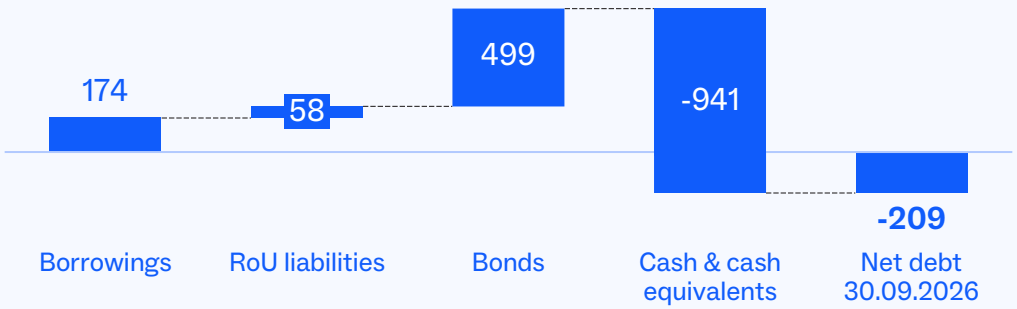
| Operating Profit (MNOK) | Q3 2026 | Q3 2025 | DIFFERENCE | YTD 2026 | YTD 2025 | DIFFERENCE |
|---|---|---|---|---|---|---|
| ENRX | 30 | -10 | +40 | 87 | 7 | +80 |
| NSSLGlobal | 49 | 63 | -14 | 150 | 174 | -23 |
| AFK VANNKRAFT | 64 | 36 | +28 | 298 | 142 | +156 |
| TEKNA | -21 | -7 | -14 | -31 | -55 | +24 |
| AFK EIENDOM | 8 | 1 | +7 | 10 | 0 | +10 |
| Other[1] | -26 | -50 | +23 | -134 | -128 | -6 |
| **Arendals Fossekompani Consolidated** | **104** | **33** | **+70** | **381** | **140** | **+241** |
| **AFK share of profit/loss from associated companies[2]** | 68 | 143 | -75 | 19 | 170 | -151 |

| Earnings after tax (MNOK) | Q3 2026 | Q3 2025 | DIFFERENCE | YTD 2026 | YTD 2025 | DIFFERENCE |
|---|---|---|---|---|---|---|
| **Arendals Fossekompani Consolidated** | 118 | 141 | -24 | 128 | 180 | -52 |

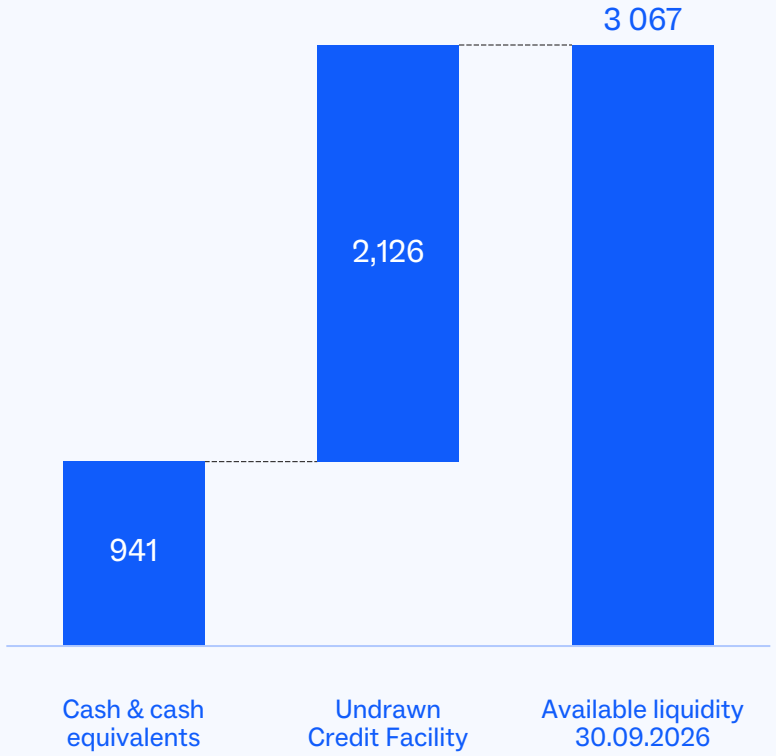
1. Other includes Group Management, Other investments and eliminations
2. Including investment in Faraday Topco AS, the company that indirectly owns all shares in Volue

# Net cash of NOK 209m and NOK 3.1bn in available liquidity

**Net Interest Bearing Debt (NIBD)**
MNOK




**Liquidity**
MNOK



# Outlook

Total revenue for 2026 is expected to be in line with 2025

EBIT is expected to be significantly higher, driven by 2025 impairment in ENRX and expected margin recovery, and higher hydropower revenue

- **ENRX:** Revenue expected lower, EBIT higher than 2025
- **NSSLGlobal:** Revenue expected in line, EBIT lower than 2025
- **Tekna:** Revenue expected higher than 2025, improved EBIT
- **AFK Eiendom: Revenue expected in line, EBIT higher than 2025**
- **AFK Vannkraft:** Revenue and EBIT expected higher than 2025
- **Volue:** Revenue and adj. cash EBITDA expected higher than in 2025



# Our priorities

**Develop value**

in our existing
portfolio companies.

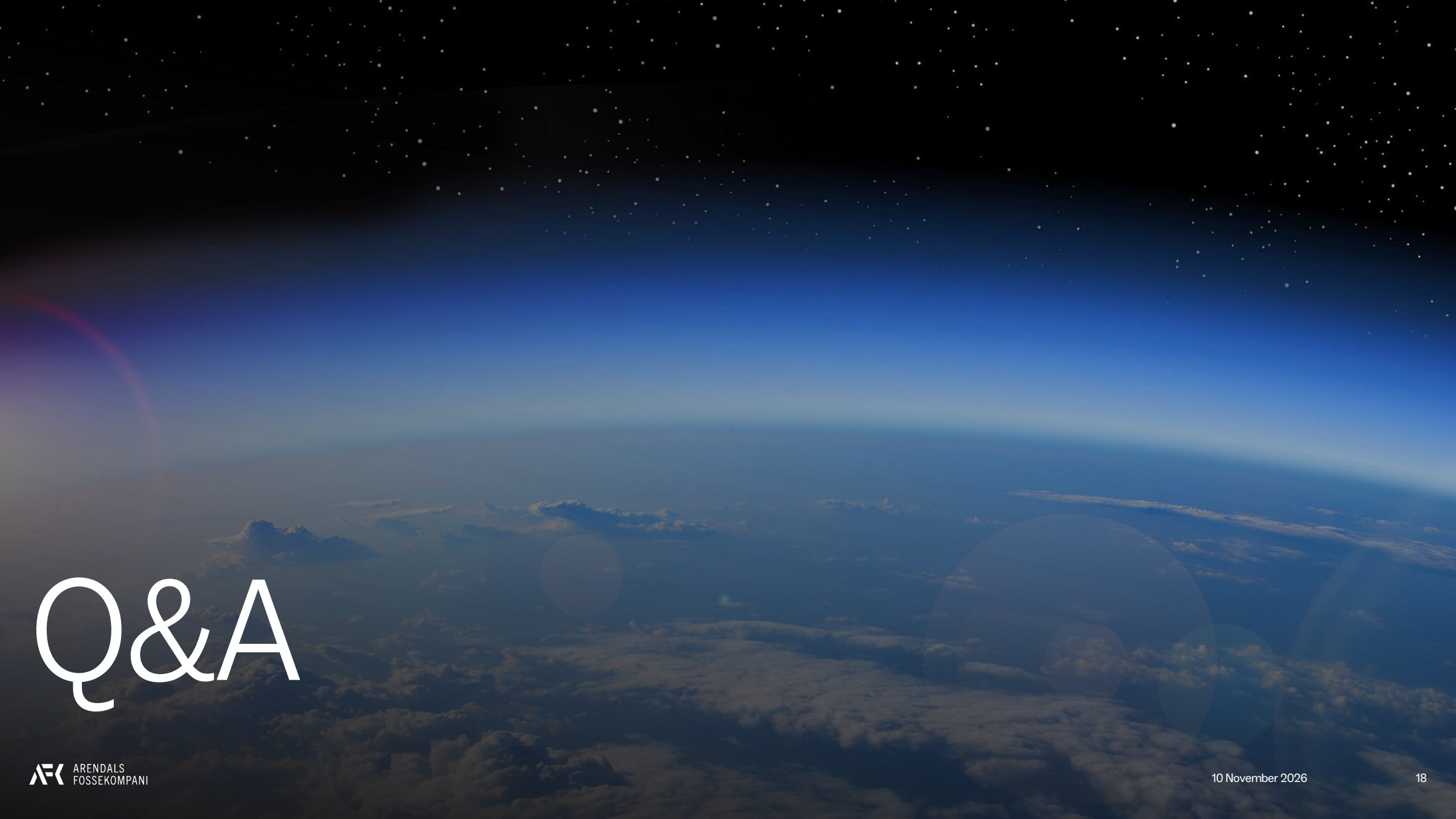
**Optimise our portfolio**

to maximise risk adjusted return
while balancing the capital cycle.

**Capture structural opportunities**

both on portfolio level
and on parent level.

Ensure strong balance sheet and financial flexibility.


Q&A

ARENDALS FOSSEKOMPANI

# Disclaimer

This Presentation includes and is based on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ from the projected results. These statements and this Presentation are based on current expectations, estimates and projections about global economic conditions and the economic conditions of the regions and industries that compose major markets for the businesses of Arendals Fossekompani ASA and its subsidiaries and affiliates (the ”Arendals Fossekompani Group”). These expectations, estimates and projections are generally identifiable by statements containing words such as ”expects”, ”believes”, ”estimates” or similar expressions.

Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for the businesses of the AFK Group, energy prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time in the Presentation. Although the Arendals Fossekompani Group believes that its expectations and the Presentation are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the Presentation.

The Arendals Fossekompani Group is making no representation or warranty, express or implied, as to the accuracy, reliability or completeness of the Presentation, and neither the Arendals Fossekompani Group nor any of its directors, officers or employees will have any liability to you or any other persons resulting from the use of the Presentation.

VISITING ADDRESS
Langbryggen 9, 4841 Arendal

POSTAL ADDRESS
Box 280, 4803 Arendal

+47 37 23 44 00
firmapost@arendalsfoss.no
arendalsfossekompani.no

© Arendals Fossekompani ASA. All Rights Reserved.

ARENDALS FOSSEKOMPANI

# Thank you!

VISITING ADDRESS
Langbryggen 9, 4841 Arendal

POSTAL ADDRESS
Box 280, 4803 Arendal

+47 37 23 44 00
firmapost@arendalsfoss.no
arendalsfossekompani.no

© Arendals Fossekompani ASA. All Rights Reserved.